# FY 2023-24 PRELIMINARY BUDGET

Operating Budget
Capital Improvements Program
Strategic Digital Transformation Investment Program

Laura Rocha, Deputy City Manager Administrative Services

Zach Korach, Finance Director



# TONIGHT'S PRESENTATION

- Budget priorities
- Budgets by service area
- Citywide revenues and expenditures
- Personnel reductions
- Fee update
- Investing in infrastructure



# **KEY DATES**

June 1
Community
budget workshop

#### **June 13**

Public hearing to adopt budget and master fee schedule

#### **May 23**

Preliminary budget

Capital Improvement Program

Strategic Digital Investment Program

Master fee schedule

#### July 1

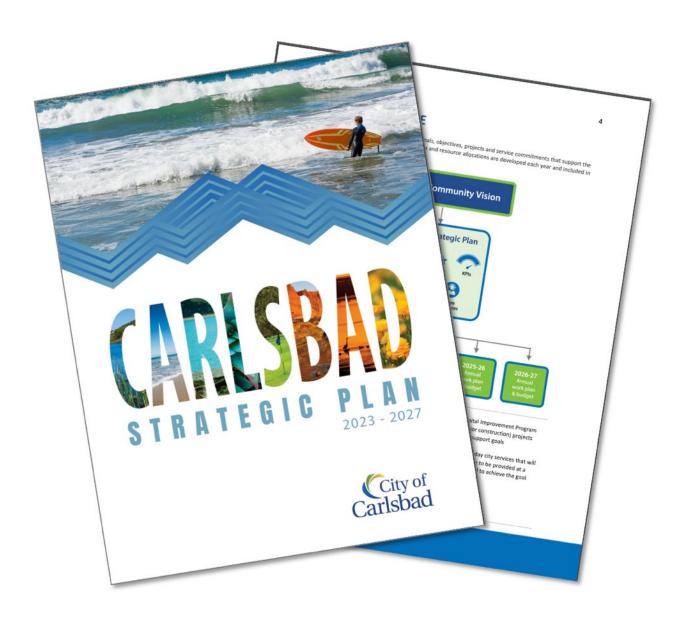
New fiscal year begins



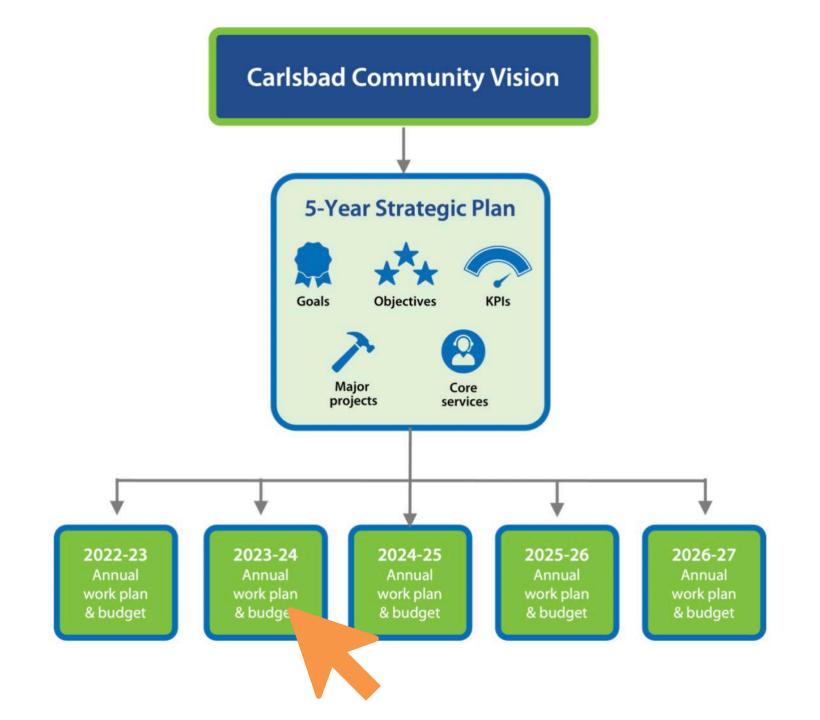
#### 2023-24 PROPOSED BUDGET

- Focuses resources on City Council priorities
- New efficiencies and spending reductions
- Invests in infrastructure (digital and physical)
- Grows city's reserves
- Continues focus on long-term fiscal sustainability









#### FIVE YEAR STRATEGIC PLAN



**Community Character** 



Quality of Life & Safety



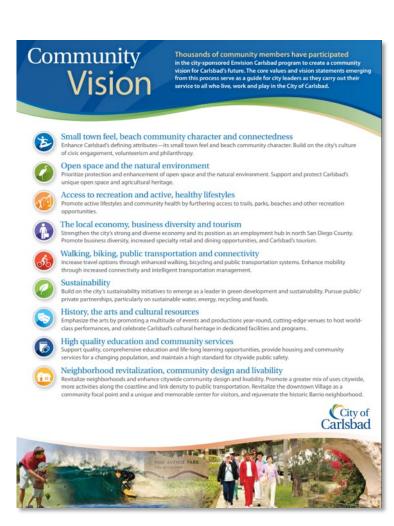
Sustainability & Natural Environment



**Economic Vitality** 



Organizational Excellence & Fiscal Health





**SAFETY INVESTMENTS** 



CITY COUNCIL PRIORITIES





**OTHER AGENCIES** 

# **BUDGET REFORMS**





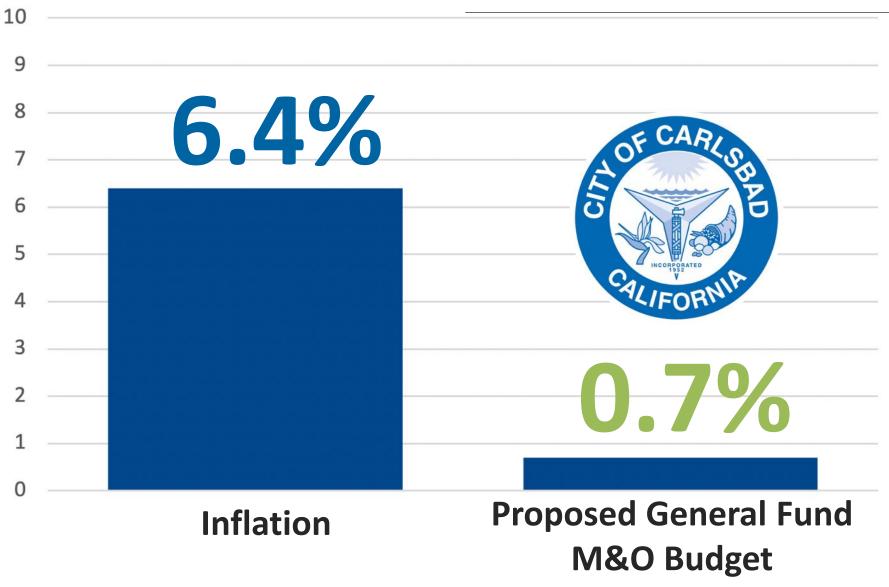
















\$69k Animal control



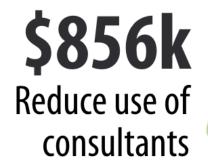




Public computers

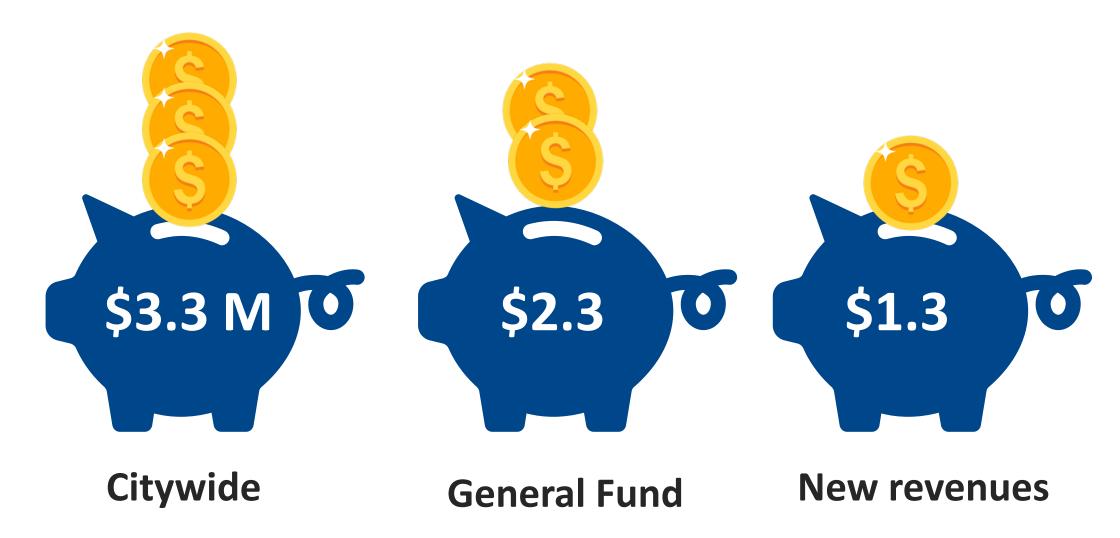


\$480k

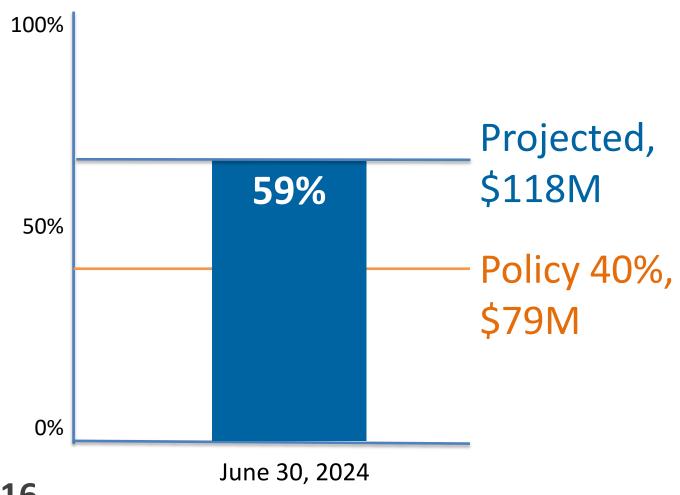




# **BUDGET SAVINGS**

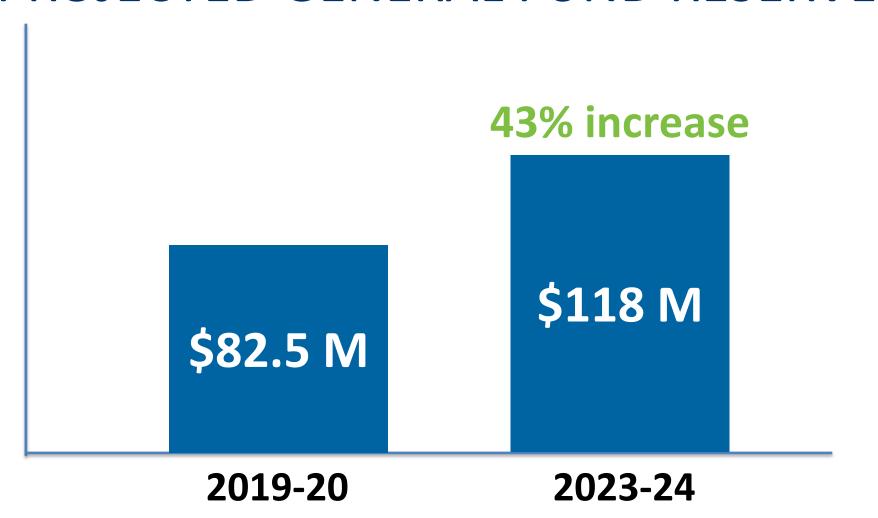


# PROJECTED GENERAL FUND RESERVES

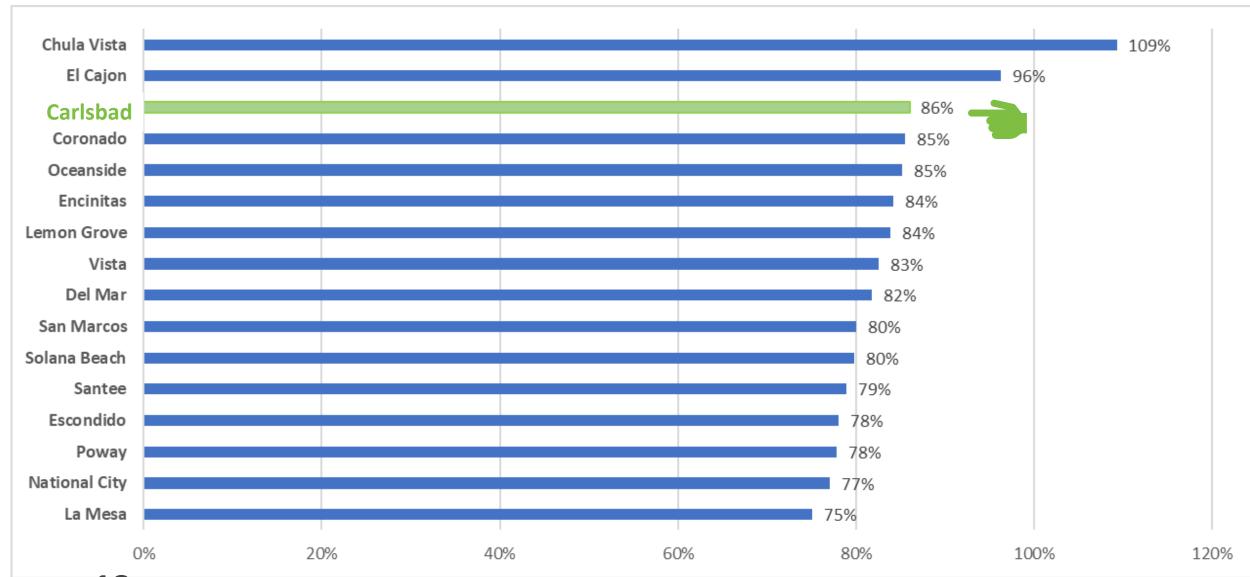




### PROJECTED GENERAL FUND RESERVES



## PENSION PERCENT FUNDED



18

# PROJECTED REVENUES AND PROPOSED EXPENDITURES

Zach Korach Finance Director



|                      | Ad | opted 2023 | Pre | eliminary 2024 | Change (\$)     | Change (%) |
|----------------------|----|------------|-----|----------------|-----------------|------------|
| Personnel            | \$ | 6,583,649  | \$  | 6,684,240      | \$<br>100,591   | 2%         |
| M&O                  | \$ | 1,625,266  | \$  | 1,478,603      | \$<br>(146,663) | -9%        |
| Interdept            | \$ | 651,257    | \$  | 790,312        | \$<br>139,055   | 21%        |
| TOTAL                | \$ | 8,860,172  | \$  | 8,953,155      | \$<br>92,983    | 1%         |
|                      |    |            |     |                |                 |            |
| Full-Time Personnel  |    | 34.00      | )   | 34.00          | 0.0             | 0%         |
| Part-Time Personnel  |    | 2.50       | )   | 2.50           | 0.0             | 0%         |
|                      |    |            |     |                |                 |            |
| General Fund         | \$ | 8,465,166  | \$  | 8,414,199      | \$<br>(50,967)  | -1%        |
| Special Revenue Fund | \$ | 395,005    | \$  | 538,956        | \$<br>143,950   | 36%        |
| TOTAL                | \$ | 8,860,172  | \$  | 8,953,155      | \$<br>92,983    | 1%         |

|                       | Δ  | dopted 2023 | Pre | eliminary 2024 |    | Change (\$) | Change (%) |
|-----------------------|----|-------------|-----|----------------|----|-------------|------------|
| Personnel             | \$ | 15,990,283  | \$  | 16,407,104     | \$ | 416,821     | 3%         |
| M&O                   | \$ | 20,479,791  | \$  | 24,416,449     | \$ | 3,936,658   | 19%        |
| Interdept             | \$ | 1,366,176   | \$  | 1,416,005      | \$ | 49,829      | 4%         |
| TOTAL                 | \$ | 37,836,250  | \$  | 42,239,558     | \$ | 4,403,308   | 12%        |
|                       |    |             |     |                |    |             |            |
| Full-Time Personnel   |    | 99.00       | C   | 99.00          | )  | 0.00        | 0%         |
| Part-Time Personnel   |    | 6.89        | 9   | 6.40           | )  | -0.49       | -7%        |
|                       |    |             |     |                |    |             |            |
| General Fund          | \$ | 14,070,669  | \$  | 13,725,959     | \$ | (344,740)   | -2%        |
| Internal Service Fund | \$ | 23,765,551  | \$  | 28,513,599     | \$ | 4,748,048   | 20%        |
| TOTAL                 | \$ | 37,836,250  | \$  | 42,239,558     | \$ | 4,403,308   | 12%        |

|                      | A  | Adopted 2023 | Pr | eliminary 2024 |    | Change (\$) | Change (%) |
|----------------------|----|--------------|----|----------------|----|-------------|------------|
| Personnel            | \$ | 40,743,776   | \$ | 44,269,167     | \$ | 3,525,391   | 9%         |
| M&O                  | \$ | 3,164,350    | \$ | 3,038,282      | \$ | (126,068)   | -4%        |
| Interdept            | \$ | 7,723,463    | \$ | 8,678,004      | \$ | 954,541     | 12%        |
| TOTAL                | \$ | 51,631,589   | \$ | 55,985,453     | \$ | 4,353,864   | 8%         |
|                      |    |              |    |                |    |             |            |
| Full-Time Personnel  |    | 187.00       | 0  | 187.00         | )  | 0.0         | 0%         |
| Part-Time Personnel  |    | 3.18         | 3  | 2.18           |    | -1.0        | -31%       |
| General Fund         | \$ | 51,240,884   | \$ | 55,615,155     | \$ | 4,374,271   | 9%         |
| Special Revenue Fund | \$ | 390,705      | \$ | 370,705        | \$ | (20,407)    | -5%        |
| TOTAL                | \$ | 51,631,589   | \$ | 55,985,453     | \$ | 4,353,864   | 8%         |

|                     | Ad | opted 2023 | 3 Pre | eliminary 2024 |    | Change (\$) | Change (%) |
|---------------------|----|------------|-------|----------------|----|-------------|------------|
| Personnel           | \$ | 28,535,003 | \$    | 30,052,510     | \$ | 1,517,507   | 5%         |
| M&O                 | \$ | 4,860,083  | \$    | 3,263,733      | \$ | (1,596,350) | -33%       |
| Interdept           | \$ | 4,361,857  | \$    | 4,448,981      | \$ | 87,124      | 2%         |
| TOTAL               | \$ | 37,756,943 | \$    | 37,765,224     | \$ | 8,281       | 0%         |
|                     |    |            |       |                |    |             |            |
| Full-Time Personnel |    | 123.00     | )     | 124.00         | )  | 1.00        | 1%         |
| Part-Time Personnel |    | 11.50      | )     | 10.50          | )  | -1.00       | -9%        |

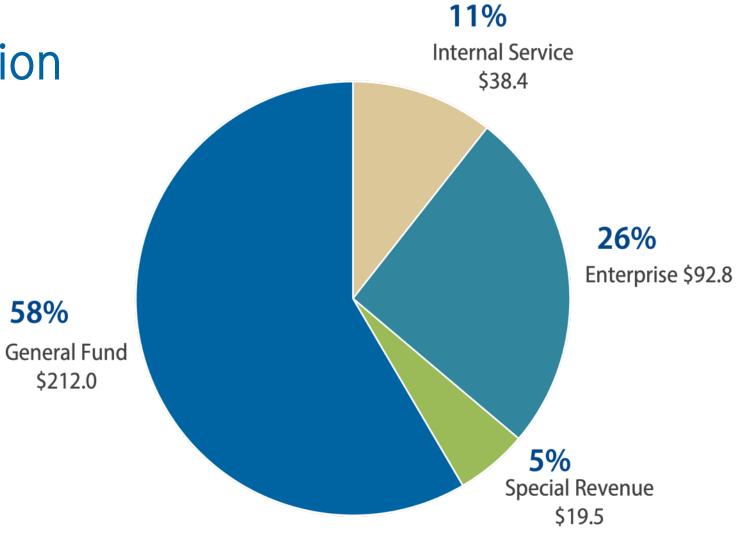
|                       | A  | Adopted 2023 | Preliminary 2024 |             |    | Change (\$) | Change (%) |
|-----------------------|----|--------------|------------------|-------------|----|-------------|------------|
| Personnel             | \$ | 25,522,951   | \$               | 26,698,517  | \$ | 1,175,566   | 5%         |
| M&O                   | \$ | 80,673,048   | \$               | 85,126,415  | \$ | 4,453,367   | 6%         |
| Interdept             | \$ | 10,318,418   | \$               | 13,514,781  | \$ | 3,196,363   | 31%        |
| TOTAL                 | \$ | 116,514,417  | \$               | 125,339,713 | \$ | 8,825,296   | 8%         |
|                       |    |              |                  |             |    |             |            |
| Full-Time Personnel   |    | 182.75       | 5                | 181.75      | )  | -1.00       | 0%         |
| Part-Time Personnel   |    | 12.50        | )                | 14.00       |    | 1.50        | 12%        |
|                       |    |              |                  |             |    |             |            |
| General Fund          | \$ | 22,339,501   | \$               | 23,228,291  | \$ | 888,790     | 4%         |
| Special Revenue Fund  | \$ | 1,651,708    | \$               | 1,718,822   | \$ | 67,114      | 4%         |
| Enterprise Fund       | \$ | 83,723,323   | \$               | 95,627,697  | \$ | 11,904,374  | 14%        |
| Internal Service Fund | \$ | 8,799,885    | \$               | 4,764,902   | \$ | (4,034,982) | -46%       |
| TOTAL                 | \$ | 116,514,417  | \$               | 125,339,713 | \$ | 8,825,296   | 8%         |

|                      | Δ  | dopted 2023 | Pro | eliminary 2024 |    | Change (\$) | Change (%) |
|----------------------|----|-------------|-----|----------------|----|-------------|------------|
| Personnel            | \$ | 29,750,478  | \$  | 29,875,661     | \$ | 125,183     | 0%         |
| M&O                  | \$ | 37,544,099  | \$  | 40,391,793     | \$ | 2,847,694   | 8%         |
| Interdept            | \$ | 7,303,218   | \$  | 7,567,222      | \$ | 264,004     | 4%         |
| TOTAL                | \$ | 74,597,795  | \$  | 77,834,676     | \$ | 3,236,881   | 4%         |
|                      |    |             |     |                |    |             |            |
| Full-Time Personnel  |    | 181.00      | )   | 182.00         | )  | 1.00        | 0%         |
| Part-Time Personnel  |    | 144.32      | 2   | 132.27         | ,  | -12.05      | -8%        |
|                      |    |             |     |                |    |             |            |
| General Fund         | \$ | 49,450,171  | \$  | 49,056,414     | \$ | (393,757)   | 0%         |
| Special Revenue Fund | \$ | 14,883,779  | \$  | 17,597,762     | \$ | 2,713,983   | 18%        |
| Trust Fund           | \$ | 1,068,548   | \$  | 1,059,500      | \$ | (9,345)     | 0%         |
| Enterprise Fund      | \$ | 9,195,000   | \$  | 10,059,500     | \$ | 926,000     | 10%        |
| TOTAL                | \$ | 74,597,795  | \$  | 77,834,676     | \$ | 3,236,881   | 4%         |

| DEPARTMENT                                      | 2022-23 | 2023-24 | Change | Change |
|---|---------|---------|--------|--------|
| Administrative Services - Administration        | \$0.6   | \$0.8   | \$0.2  | 4.9%   |
| Administrative Services - Finance               | 5.5     | 5.3     | -0.2   | -2.7%  |
| Administrative Services - Human Resources       | 5.3     | 5       | -0.3   | -4.5%  |
| Administrative Services - Innovation & Econ Dev | 2.5     | 2.6     | 0.1    | 0.1%   |
| Community Services - Administration             | 0.7     | 0.6     | -0.1   | -13.4% |
| Community Services - Community Development      | 10.4    | 11      | 0.6    | 6.1%   |
| Community Services - Housing & Homeless Svs     | 3.1     | 2.8     | -0.3   | -11.8% |
| Community Services - Library & Cultural Arts    | 14.1    | 13.6    | -0.5   | -3.2%  |
| Community Services - Parks & Recreation         | 21.2    | 21.1    | -0.1   | -0.5%  |
| Policy & Leadership Group                       | 8.5     | 8.4     | -0.1   | -0.6%  |
| Public Safety - Fire                            | 37.8    | 37.7    | -0.1   | -0.0%  |
| Public Safety - Police                          | 51.2    | 55.6    | 4.4    | 8.5%   |
| Public Works - Administration                   | 1.4     | 1.6     | 0.2    | 8.4%   |
| Public Works - Construction Mgmt. & Inspection  | 3.3     | 3.3     | 0      | -0.2%  |
| Public Works - Environmental Sustainability     | 1.2     | 1.2     | 0      | 1.6%   |
| Public Works - Facilities                       | 6.8     | 7.5     | 0.7    | 10.8%  |
| Public Works - Transportation                   | 9.7     | 9.7     | 0      | 0.3%   |
| Non-Departmental                                | 15.1    | 23.7    | 8.6    | 56.9%  |
| Total   | \$198.4 | \$211.5 | \$13.1 | 6.6%   |

#### **CITYWIDE REVENUES**

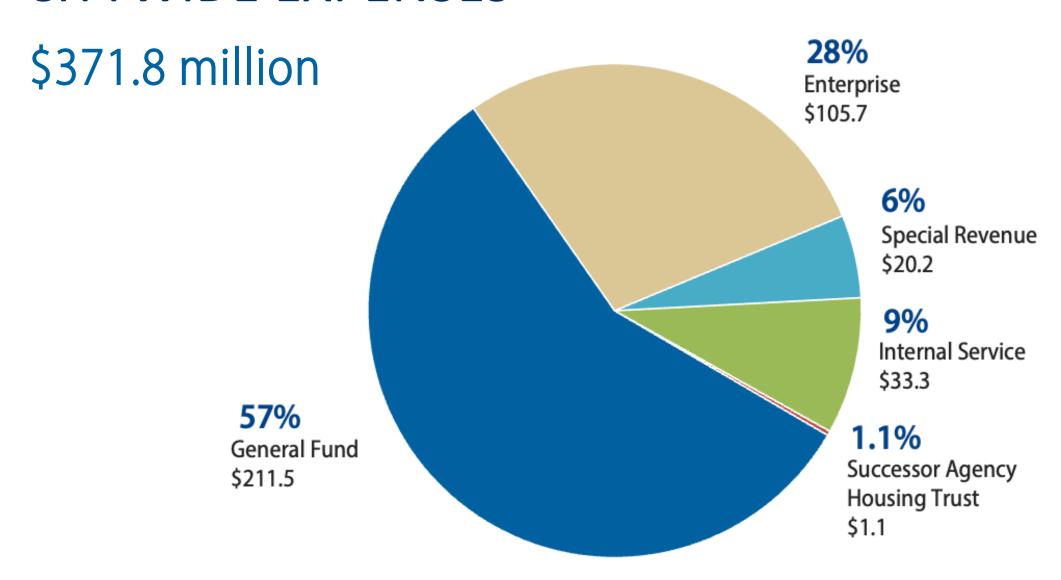
\$362.8 million



# CITYWIDE REVENUES

|                                | Estimated | Budgeted | \$     | %      |
|--------------------------------|-----------|----------|--------|--------|
| Fund                           | 2022-23   | 2023-24  | Change | Change |
| General Fund                   | \$ 207.8  | \$ 212.0 | \$ 4.2 | 2.0%   |
| Special Revenue                | 18.7      | 19.5     | 0.8    | 4.5%   |
| Enterprise                     | 89.1      | 92.8     | 3.7    | 4.2%   |
| Internal Service               | 44.2      | 38.4     | (5.8)  | -13.3% |
| Successor Agency Housing Trust | 1.0       | 0.0      | (1.0)  | -100%  |
| Total                          | \$ 360.8  | \$ 362.8 | \$ 1.9 | 0.5%   |

# CITYWIDE EXPENSES



# **CITYWIDE EXPENSES**

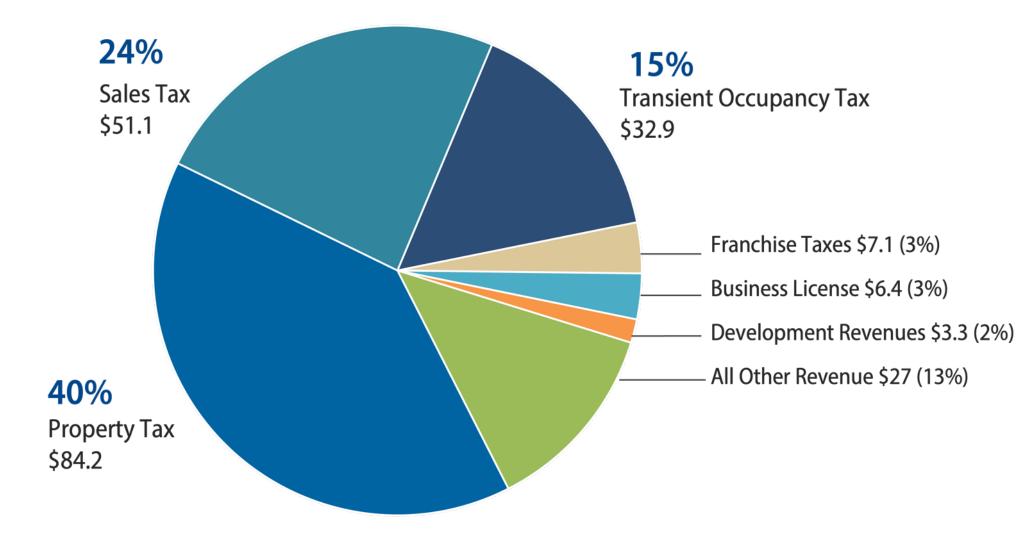
#### **By Fund Type**

(In Millions)

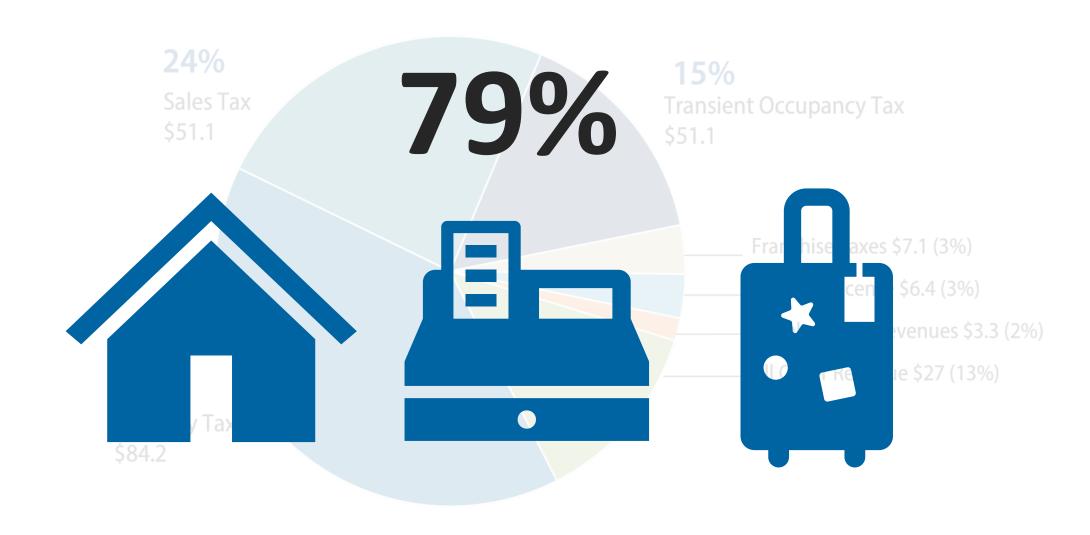
|                                | Budget      | Budget      | \$         | %      |
|--------------------------------|-------------|-------------|------------|--------|
|                                | 2022-23     | 2023-24     | Change     | Change |
| General Fund                   | \$<br>198.4 | \$<br>211.5 | \$<br>13.1 | 6.6%   |
| Special Revenue                | 17.3        | 20.2        | 2.9        | 16.8%  |
| Enterprise                     | 92.9        | 105.6       | 12.8       | 13.8%  |
| Internal Service               | 32.6        | 33.3        | 0.7        | 2.2%   |
| Successor Agency Housing Trust | <br>1.1     | 1.1         | -          | 0.0%   |
| Total                          | \$<br>342.3 | \$<br>371.8 | \$<br>29.5 | 8.6%   |

### GENERAL FUND REVENUE SOURCES

\$212 million



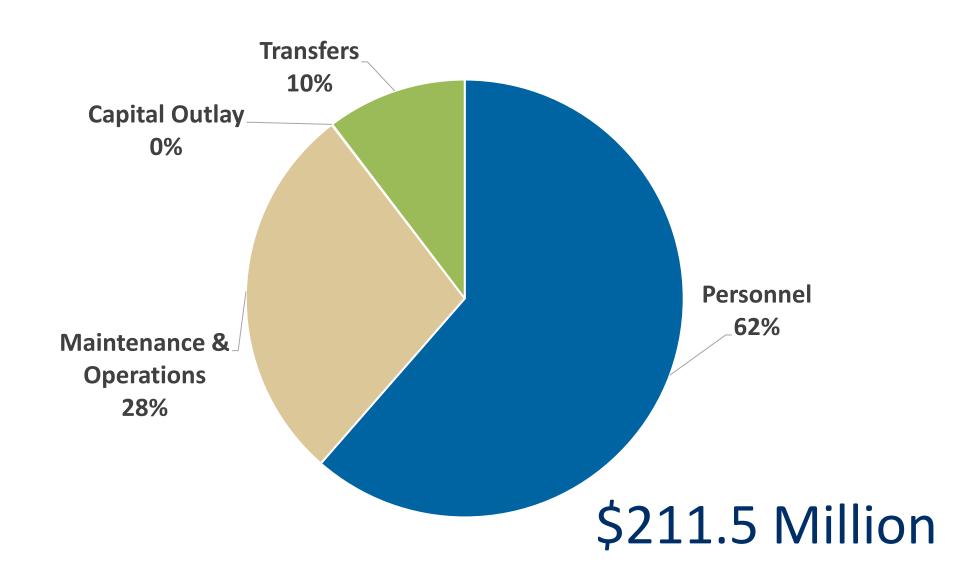
## GENERAL FUND REVENUE SOURCES



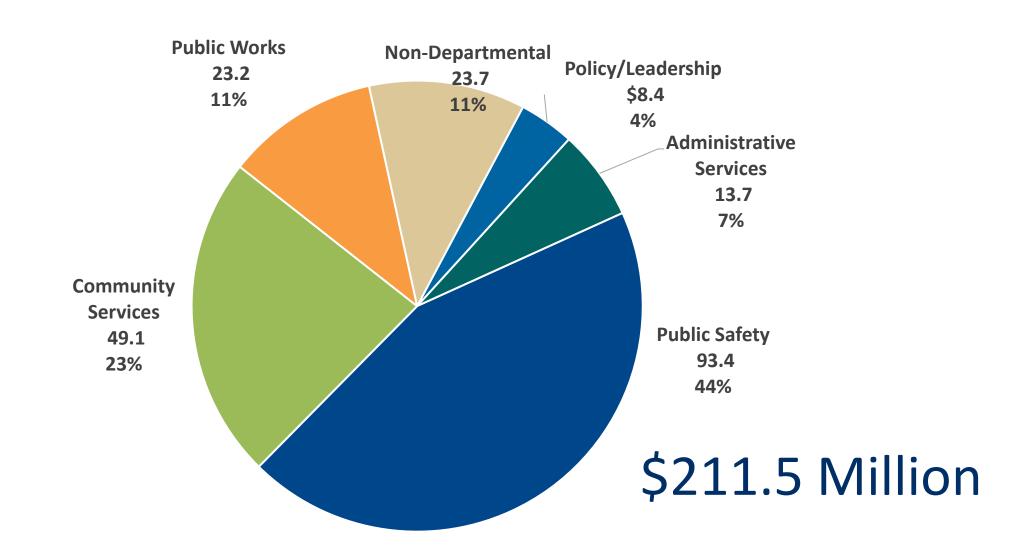
# GENERAL FUND REVENUES

|                         | Estimated |         | Budgeted | \$        | %      |
|-------------------------|-----------|---------|----------|-----------|--------|
|                         |           | 2022-23 | 2023-24  | Change    | Change |
| Property Tax            | \$        | 81.5    | \$ 84.2  | \$<br>2.7 | 3.4%   |
| Sales Tax               |           | 51.4    | 51.1     | (0.3)     | -0.6%  |
| Transient Occupancy Tax |           | 32.5    | 32.9     | 0.4       | 1.1%   |
| Franchise Taxes         |           | 7.0     | 7.1      | 0.1       | 1.6%   |
| Business License Tax    |           | 6.2     | 6.4      | 0.2       | 3.1%   |
| Development Revenues    |           | 4.2     | 3.3      | (0.9)     | -21.1% |
| All Other Revenue       |           | 25.0    | 27.0     | 2.0       | 8.0%   |
| Total                   | \$        | 207.8   | \$ 212.0 | \$<br>4.2 | 2.0%   |

## GENERAL FUND EXPENDITURES BY TYPE



### GENERAL FUND EXPENDITURES BY AREA



# GENERAL FUND EXPENDITURES

#### **By Expenditure Type**

(In Millions)

|                          | Budget   | Budget   | \$      | %      |
|--------------------------|----------|----------|---------|--------|
|                          | 2022-23  | 2023-24  | Change  | Change |
| Personnel, gross         | \$ 126.1 | \$ 131.9 | \$ 5.8  | 4.6%   |
| Vacancy Savings          | (2.0)    | (2.0)    | 0.0     | 0.0%   |
| Personnel                | 124.1    | 129.9    | 5.8     | 4.7%   |
| Maintenance & Operations | 59.2     | 59.6     | 0.4     | 0.7%   |
| Capital Outlay           | 1.5      | 0.1      | (1.4)   | -94.7% |
| Transfers                | 13.6     | 21.9     | 8.3     | 61.1%  |
| Subtotal                 | \$ 198.4 | \$ 211.5 | \$ 13.1 | 6.6%   |

## FULL TIME EQUIVALENT DECREASE

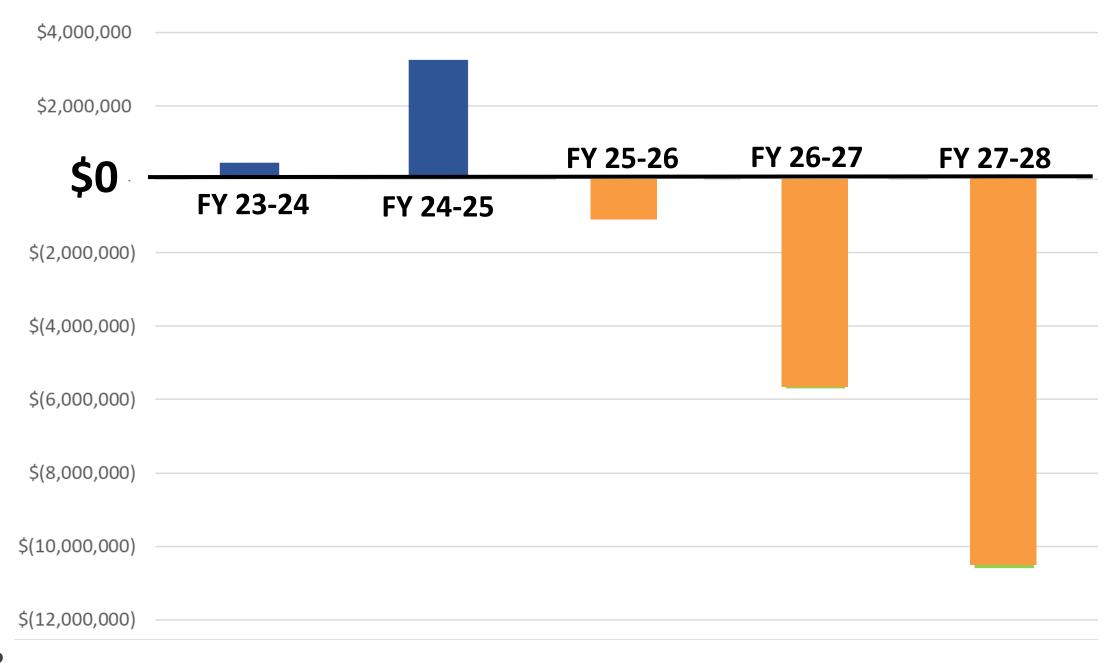
**Adopted 2022-23** 

987.65

**Proposed 2023-24** 

975.59





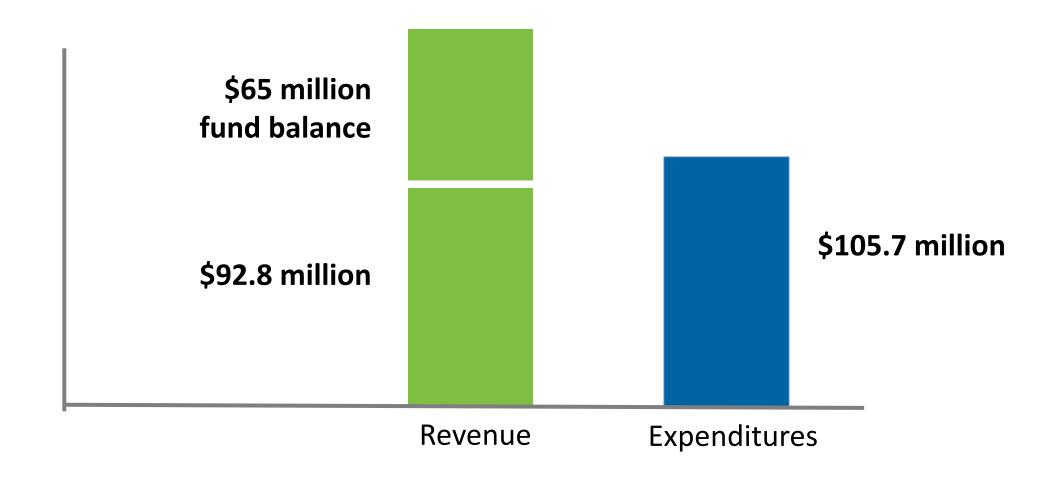
# **Questions & Feedback**

## **ENTERPRISE FUNDS**

- Water, sewer, solid waste, golf course
- Different revenue sources (fees)
- Less volatility
- Ability to use fund balances



## ENTERPRISE FUND OVERVIEW

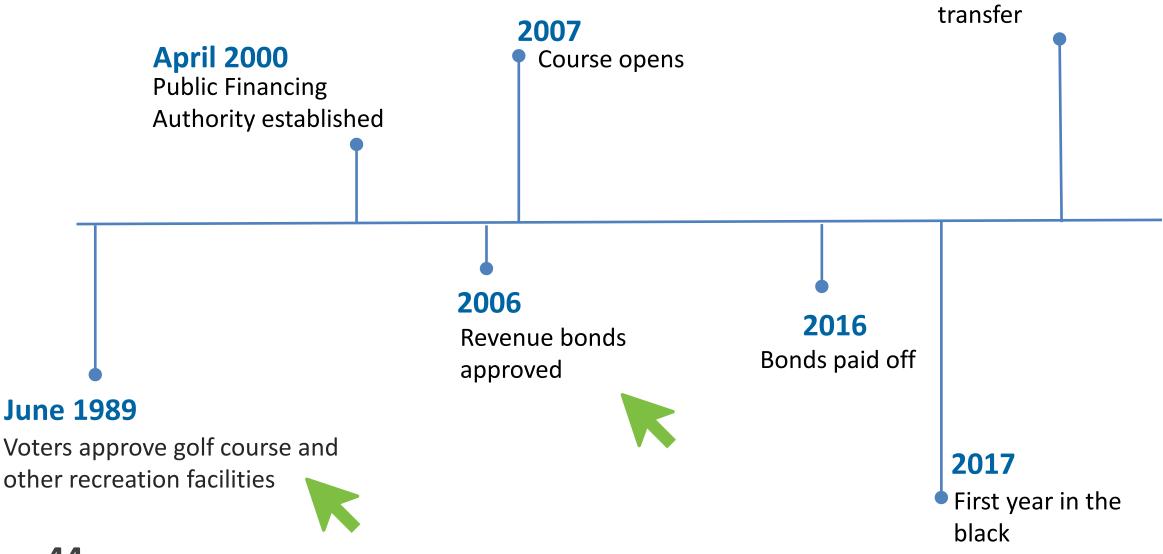


# CROSSINGS AT CARLSBAD GOLF COURSE





## THE CROSSINGS AT CARLSBAD

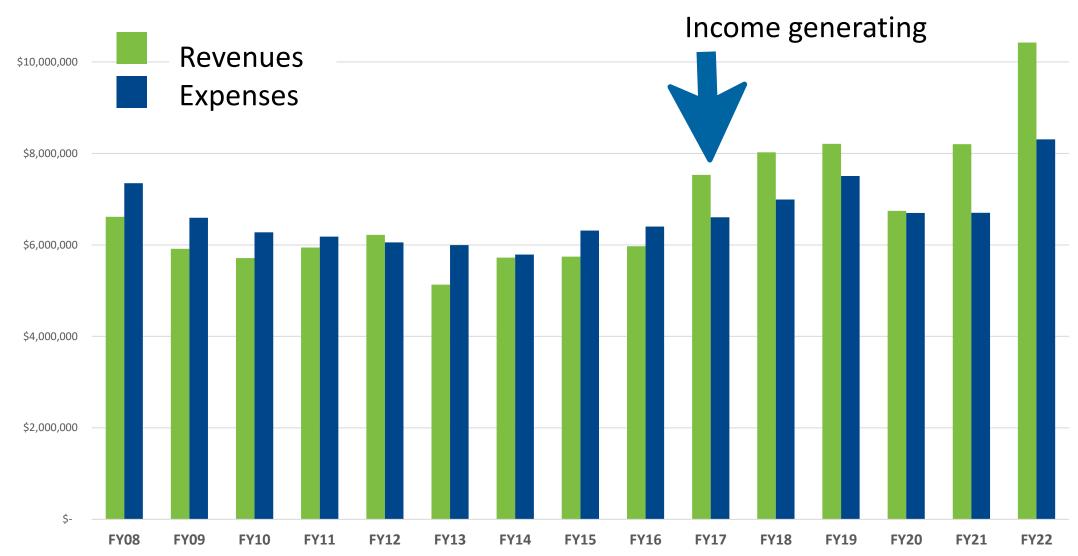


2021

\$47 million advance

changed from loan to

## CROSSINGS AT CARLSBAD GOLF COURSE



## **GOLF COURSE RESERVE POLICY**

- Golf course construction funded from revenue bonds and General Fund resources
- Audit recommendation that repayment in the near future was unlikely
- \$47 million advance was "written off" but continues to be tracked
- Proposed repayment strategy



## **GOLF COURSE RESERVE POLICY**

- 1. Operations and maintenance
- 2. Capital reserve (10% of gross revenues)
- 3. Capital reserve replenishment
- 4. General Fund transfer (3% of gross revenues)
- 5. Operations and maintenance



## FEE UPDATES

- Fee increases based on index
- Fee increase based on cost recovery policy
- Fee study updates and new fees







| Categories  | Index                    | Source  | 21-22 | 22-23 | 23-24  |
|---|--------------------------|---|-------|-------|--------|
| Most General City and Development<br>Related Service Fees                                     | West Region<br>Urban CPI | Bureau of Labor<br>Statistics                 | 1.40% | 7.70% | 6.30%  |
| Habitat Mitigation Fees, Safety Training<br>Center Facility Rental Fees                       | San Diego<br>Area CPI    | Bureau of Labor<br>Statistics                 | 2.40% | 8.20% | 6.40%  |
| All Development Impact Fees   | Los Angeles<br>ENR CCI   | Engineering News<br>Record                    | 0.00% | 7.60% | 7.60%  |
| Traffic Impact Fees<br>(increase by greater of Caltrans CCI or<br>2%; Caltrans CCI is 31.63%) | Caltrans CCI             | California<br>Department of<br>Transportation | 2.00% | 2.00% | 31.63% |

Index date: Jan 2023

## **COST RECOVERY POLICY**

- City is currently recovering 43% of cost of providing services
- State law: city fees cannot exceed the reasonable cost of providing services
- City performs periodic reviews to evaluate fees against cost of service
- Goal of policy is to balance cost recovery and public benefit



# INFLUENTIAL FACTORS IN COST RECOVERY

- Community-wide vs. individual benefit
- Effect of pricing on demand for services
- Comparability with other communities
- Low cost recovery: 0% 30%
- Mid cost recovery: 31% 80%
- High cost recovery: 81% 100%



#### **COST RECOVERY CHANGES**

- 236 fees outside policy range
- 168 fees increasing to policy range
- 12% median cost recovery increase
- 74 fees increasing 15% or more
- 51 fees decreasing to policy range



## **NEW FEES**

- Environmental impact assessment fee
- Storm Water Quality Management plan fee
- Special third-party, multiple or recurring inspection fee
- Complex plumbing permits for private utilities fee
- Sign collection fee
- Streetlight engineering fee

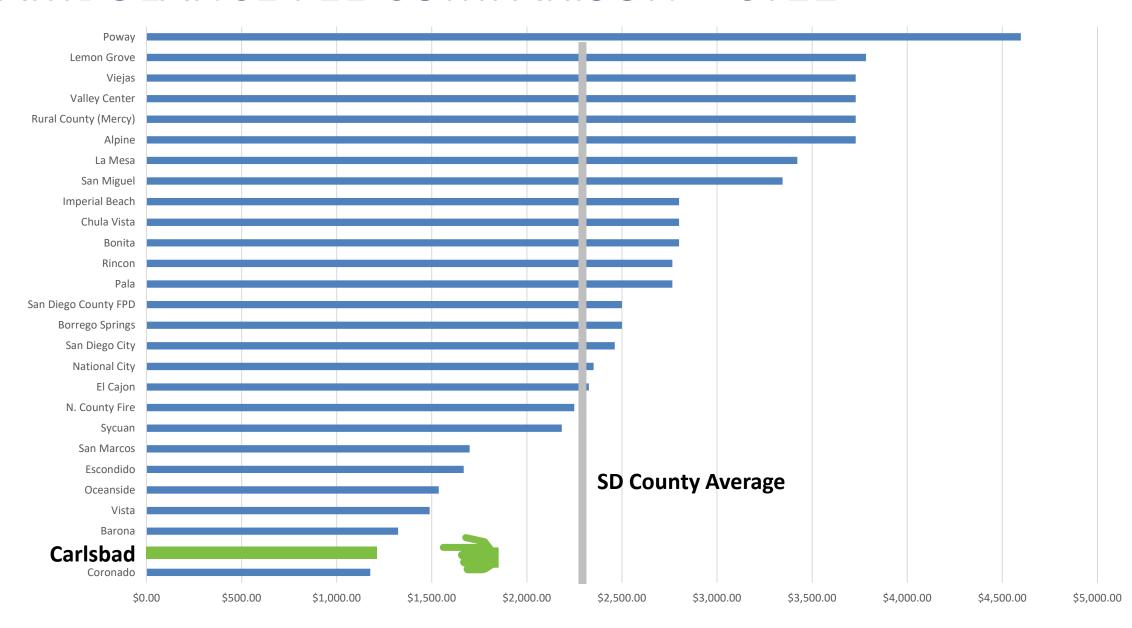


## AMBULANCE FEE STUDY

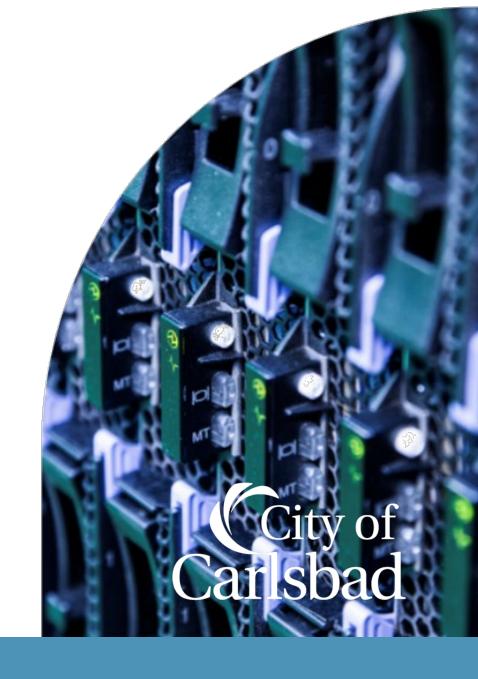
- City Council received informational report on May 16, 2023
- Study completed and finalized in May 2023
- Compliant with Proposition 26
- Proposes single flat rate of \$2,600 for Advanced and Basic Life Support services
- Proposed increases make Carlsbad slightly above regional average



## AMBULANCE FEE COMPARISON – CY22

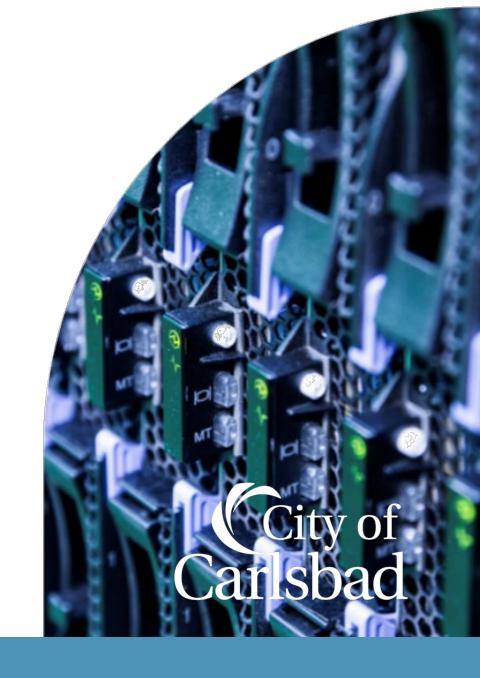


# STRATEGIC DIGITAL TRANSFORMATION INVESTMENT PROGRAM



# 5-YEAR PLAN

Total 44 Projects \$33.71 million



## **OBJECTIVES**

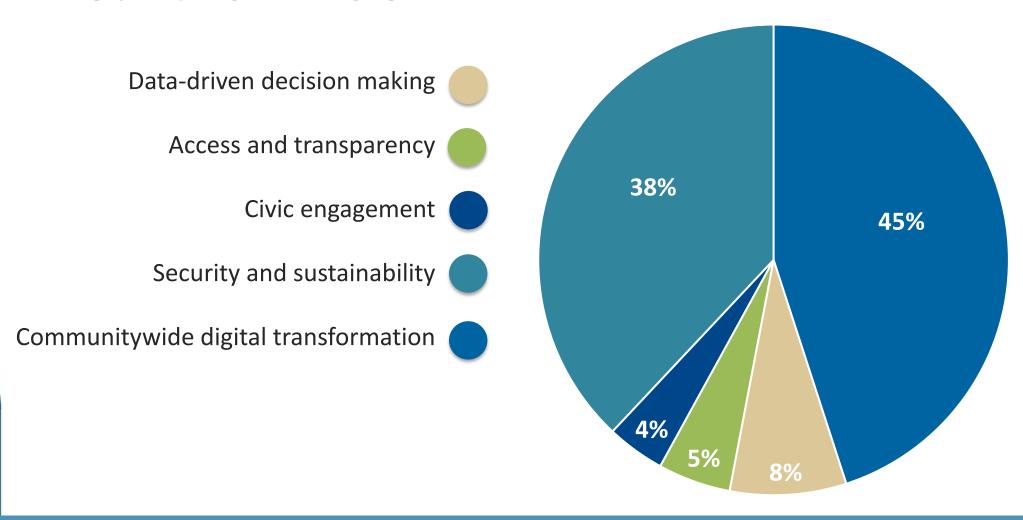
- Plan for technology investment like investment in physical infrastructure
- Rolling five-year program
- Comprehensive and transparent
- Update based Council approvals, goals and priorities
- Ability to respond to ever changing technology with continuous improvement and evaluation



## **REVIEW PROCESS**



## PROJECTS BY GOAL



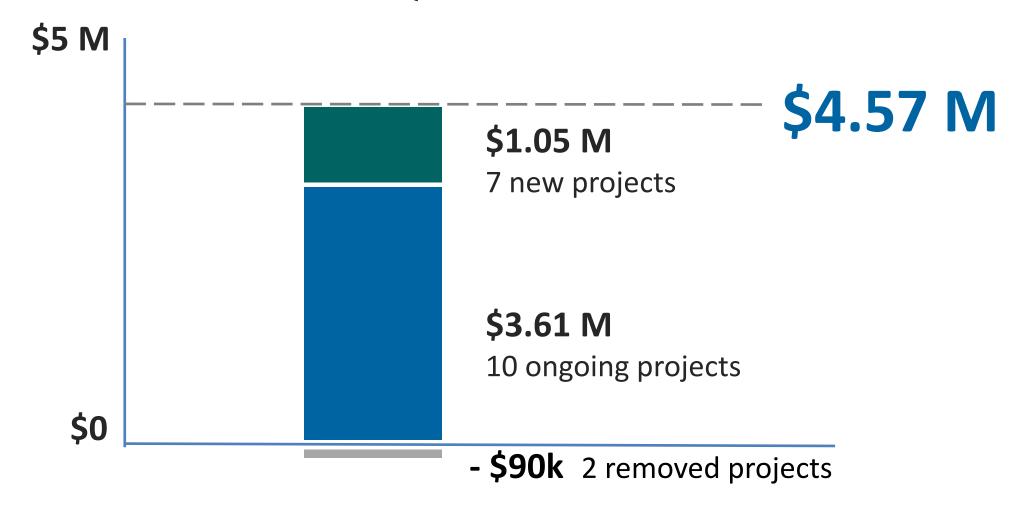
## HOW FUNDING WORKS

City Council "appropriates" this funding



City Council approves this schedule of funding when approving the program each year

## FY 24 FUNDING REQUEST



## **COMPLETED PROJECTS**

Business process documentation

Exploration Hub A/V upgrade

ServiceNow service portal

Timekeeping system upgrade\*

Digital engagement and analytics pilot program

TOTAL COST: \$637,000



## REMOVED PROJECTS

Next generation online catalog

Returning funded amount of \$40,000

Electronic patient care reporting

Fire will continue using existing solution

Returning funded amount of \$50,000

TOTAL SAVED: \$90,000



| Projects  | Prior Years  | FY 2023-24   | FY 2025-28   | Total         |
|---|--------------|--------------|--------------|---------------|
| Consolidation & Replacement of Core Systems               | \$ 900,000   | \$ 1,500,000 | \$ 2,000,000 | \$ 4,400,000  |
| Digital Information Network                               | 5,025,584    | 500,000      | 500,000      | 6,025,584     |
| Fleet Telematics  | 45,916       | 130,000      | -            | 175,916       |
| Business Process Automation                               | 150,000      | 150,000      | -            | 300,000       |
| Regulatory Water Usage Analytics (Operating Funds)        | 50,000       | 15,353       | -            | 65,353        |
| Facility Security Master Plan                             | 200,000      | -            | 1,692,000    | 1,892,000     |
| Patron Print/Copy Management                              | 18,000       | 70,000       | -            | 88,000        |
| Audio Visual Upgrades                                     | 725,000      | 100,000      | 400,000      | 1,225,000     |
| Annual Hardware and Infrastructure Replacement            | 790,000      | 978,142      | 5,135,000    | 6,903,142     |
| Professional Technical Services for Data Project Delivery | 70,000       | 70,000       | 280,000      | 420,000       |
| Cyber Security Program Development                        | 450,000      | 100,000      | 400,000      | 950,000       |
| Utility Billing Automation                                | -            | -            | 75,000       | 75,000        |
| Data Governance and Operational Analytics                 | 405,000      | -            | 100,000      | 505,000       |
| Discovery Management Assessment                           | 30,000       | -            | 140,000      | 170,000       |
| Meter Data Management/Utility Analytics                   | -            | -            | 550,000      | 550,000       |
| Civic Engagement with Open Data                           | 198,000      |              | 50,000       | 248,000       |
| Virtual Permitting Counter (OpenCounter)                  | 61,000       | <u> </u>     | 23,000       | 84,000        |
| Total - Additional Funding Requested                      | \$ 9,118,500 | \$ 3,613,495 | \$11,345,000 | \$ 24,076,995 |

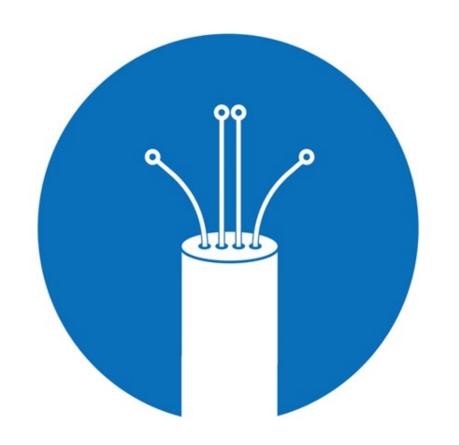
# CONSOLIDATION & REPLACEMENT OF CORE SYSTEMS



- Multi-year project
- Consolidate 20 core systems
- Completed in-depth requirements gathering
- Request for proposal in progress
- FY24 request \$1,500,000
- FY24-27 request \$2,000,00 (estimated)

|          | Prior Year | Req FY23-24  | Est FY24-25  | Est FY25-26 | Est FY26-27 | Est FY27-28 | Total        |
|----------|------------|--------------|--------------|-------------|-------------|-------------|--------------|
| TIC Fund | \$ 900,000 | \$ 1,500,000 | \$ 2,000,000 | \$ -        | \$ -        | - \$        | \$ 4,400,000 |

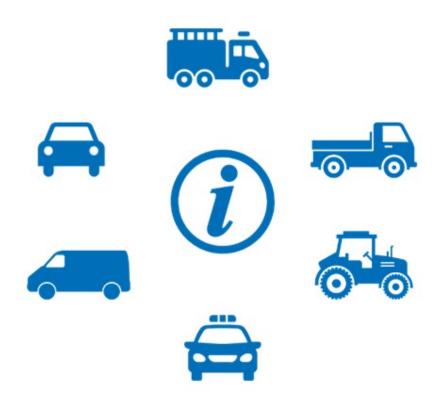
#### DIGITAL INFORMATION NETWORK



- Council approval Dec 2019
- Expansion to support Traffic and SCADA networks
- FY24 request \$500,000
- FY24-27 request \$500,000

|          | Prior Year   | Req FY23-24 | Est FY24-25 | Est FY25-26 | Est FY26-27 | Est FY27-28 | Total        |
|----------|--------------|-------------|-------------|-------------|-------------|-------------|--------------|
| TIC Fund | \$ 5,025,584 | \$ 500,000  | \$ 500,000  | \$ -        | \$ -        | \$ -        | \$ 6,025,584 |

## FLEET TELEMATICS



- Solution to provide real-time information about the operation of city fleet vehicles
- Ensure safety, track vehicle health, and improve security
- FY24 request \$130,000

|          | Pri | or Year | Req | FY23-24 | Est FY24-2 | 5 | Est FY25-26 | Est | FY26-27 | Ε  | st FY27-28 | Total         |
|----------|-----|---------|-----|---------|------------|---|-------------|-----|---------|----|------------|---------------|
| TIC Fund | \$  | 45,916  | \$  | 130,000 | \$         | - | \$ -        | \$  | -       | \$ | -          | \$<br>175,916 |

| Projects                                       | FY 2023-24   | FY 2025-28   | Total        |
|--|--------------|--------------|--------------|
| Exploration Hub Upgrade                        | \$ 43,600    | \$ -         | \$ 43,600    |
| RFID Replacement                               | -            | 600,000      | 600,000      |
| Staff Managed Print                            | 700,000      | 800,000      | 1,500,000    |
| Past Perfect Upgrade/Migration                 | 5,000        | -            | 5,000        |
| Tightrope                                      | -            | 35,000       | 35,000       |
| Facility Monitoring and Analytics              | 100,000      | 150,000      | 250,000      |
| Permit Process Automation                      | -            | 400,000      | 400,000      |
| Record Digitization                            | 100,000      | 100,000      | 200,000      |
| Expansion of Yardi                             | 30,000       | -            | 30,000       |
| Remote Hold Pickup Locker                      | -            | 40,000       | 40,000       |
| Command Central A/V Infrastucture              | -            | 200,000      | 200,000      |
| Payment Works                                  | 68,600       | -            | 68,600       |
| Police Body Camera Replacement                 | -            | 500,000      | 500,000      |
| Police In-car Video Replacement                | -            | 550,000      | 550,000      |
| Police Records Management Migration            | -            | 200,000      | 200,000      |
| Major Incident/Special Event Management System | -            | 20,000       | 20,000       |
| Police Mobile Device IOS Transition            | -            | 5,000        | 5,000        |
| Total New Projects                             | \$ 1,047,200 | \$ 3,600,000 | \$ 4,647,200 |
| New Projects - TICF                            | \$ 1,003,600 | \$ 3,600,000 | \$ 4,603,600 |
| New Projects - IT Replacement Fund             | 43,600       | -            | 43,600       |
| Total New Projects                             | \$ 1,047,200 | \$ 3,600,000 | \$ 4,647,200 |

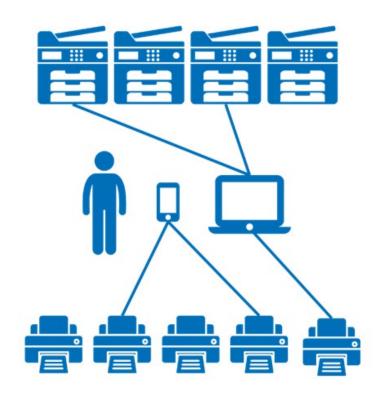
## FACILITY MONITORING/ANALYTICS



- Software to monitor conditions and space utilization at city facilities.
- FY24 request \$100,000
- FY25-27 request \$150,000 (estimated)

|          | Prior Year | Req FY23-2 | 4 Est FY24-25 | Est FY25-26 | Est FY26-27 | Est FY27-28 | Total      |
|----------|------------|------------|---------------|-------------|-------------|-------------|------------|
| TIC Fund | \$ -       | \$ 100,0   | 00 \$ 50,000  | \$ 50,000   | \$ 50,000   | \$ -        | \$ 250,000 |

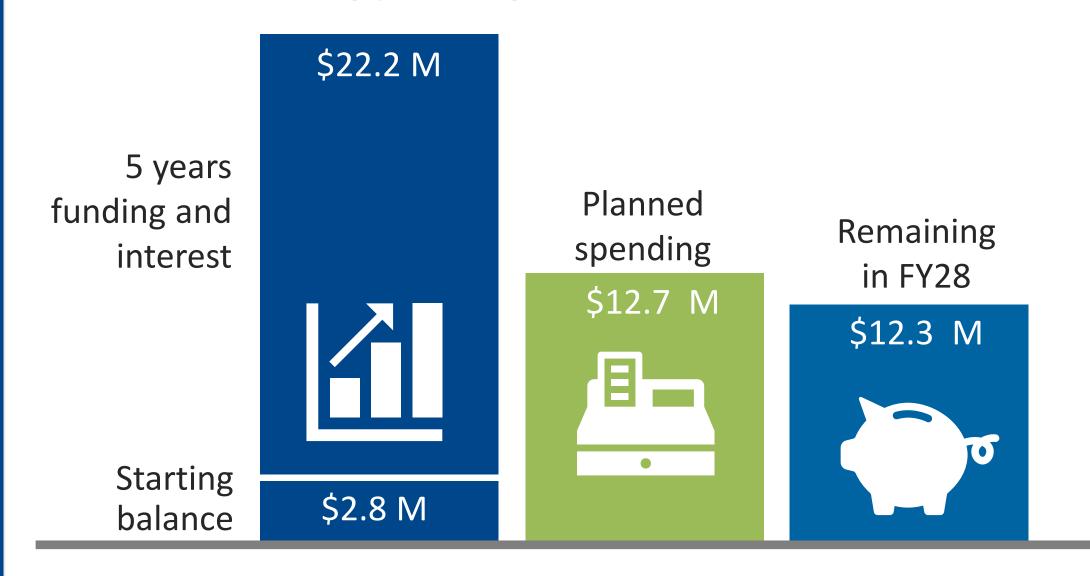
#### STAFF MANAGED PRINT



- Replace existing leased printers that are beyond end of life
- Reduce overall number of printers
- \$80,000 annual savings
- FY24 request \$700,000
- FY25 -28 request \$800,000 (estimated)

|          | Prior Year | Req FY23-24 | Est FY24-25 | Est FY25-26 | Est FY26-27 | Est FY27-28   | Total     |
|----------|------------|-------------|-------------|-------------|-------------|---------------|-----------|
| TIC Fund | \$ -       | \$ 700,000  | \$ -        | \$ -        | \$ -        | \$ 800,000 \$ | 1,500,000 |

## **BALANCE PROJECTION**



# CAPITAL IMPROVEMENT PROGRAM



#### CAPITAL IMPROVEMENT PROGRAM

- Focus on maintaining high quality infrastructure to improve quality of life
- Includes major infrastructure assets
- Construction, rehabilitation or replacement above and below ground
- 15-year funding plan
- Budget appropriated by fiscal year









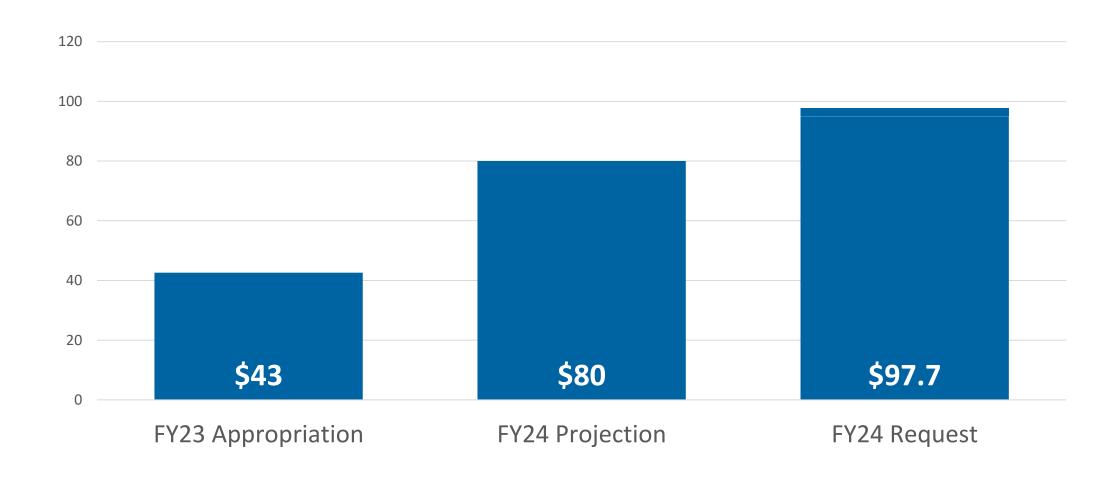
#### HOW CIP FUNDING WORKS

City Council "appropriates" this funding

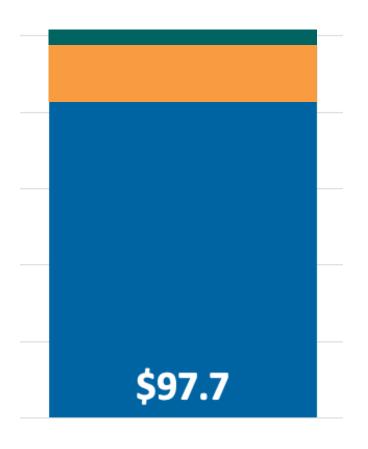


City Council approves this schedule of funding when approving the Capital Improvement Program each year

## FY24 REQUEST \$97.7 MILLION



#### REASONS FOR INCREASE



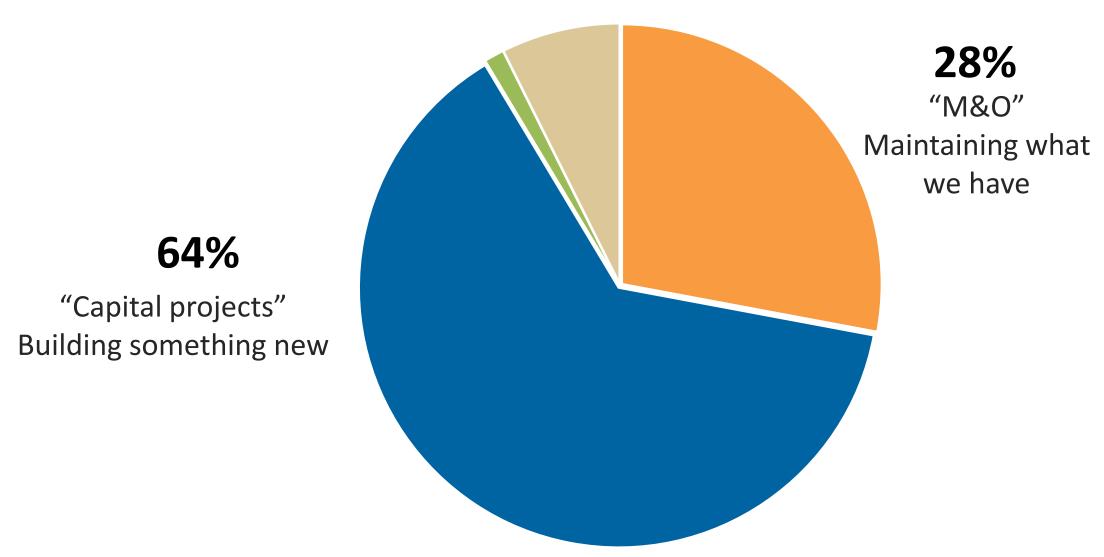
\$2.7 M in new projects

\$12.3 M inflation/scope changes/market driven cost increases

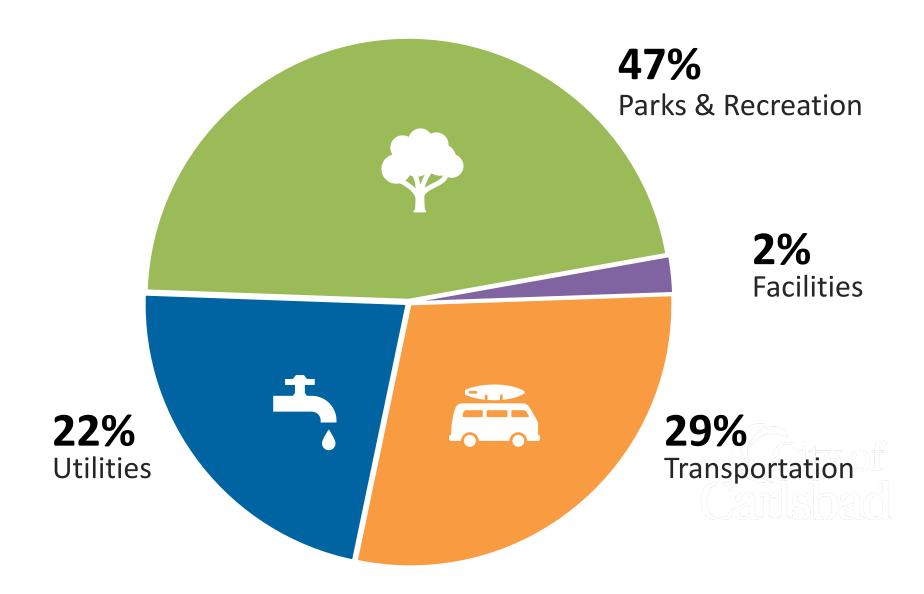


FY24 Request

## FY24 MAIN PROJECT TYPES

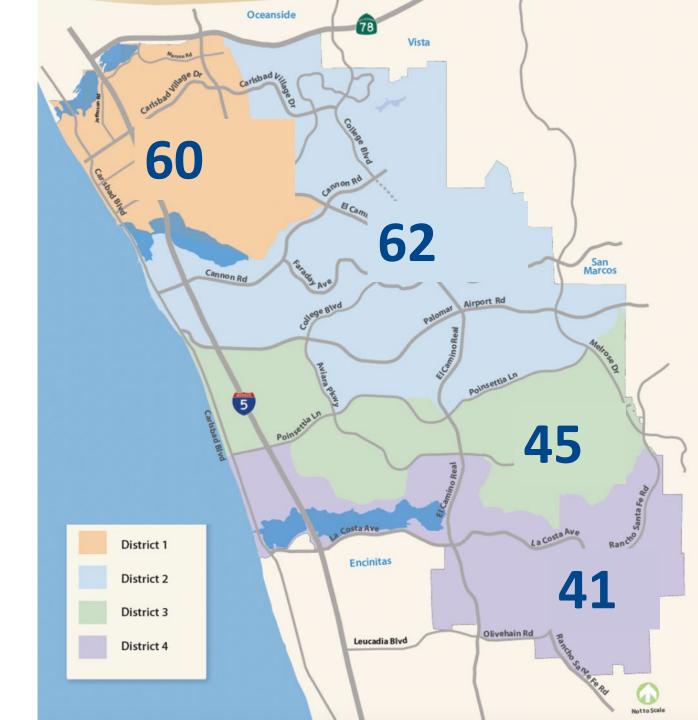


## FY24 PROJECT TYPES



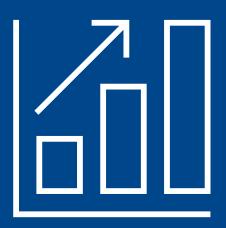
## FY24 PROJECTS\*

\* Includes citywide projects and projects in more than one district

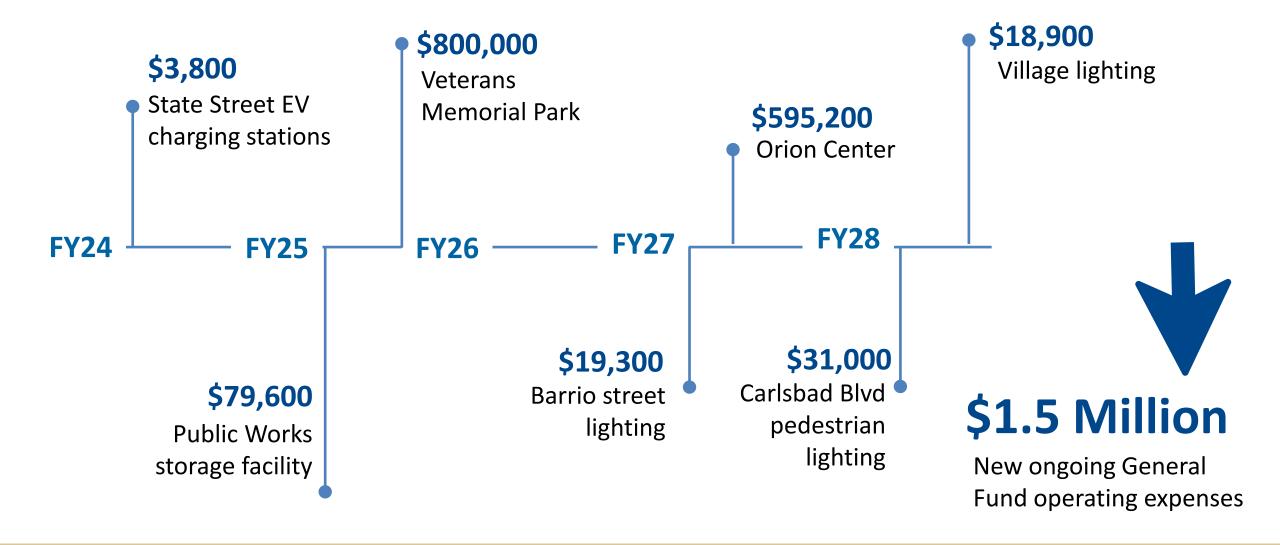


#### **OPERATING BUDGET IMPACTS**

- Projects in service within next 5 years
- Estimated impacts to operating budget based on industry standard
- Increases in General Fund transfers to Lighting and Landscape District 1
- Information included in budget book per GFOA standards

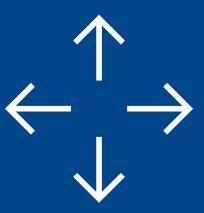


### ONGOING OPERATING EXPENSES



#### SIGNIFICANT CHANGES

- FY23 mid-year requests
- Streamlining and schedule adjustments
- FY24 increases \$500,000 and greater
- Removed projects



#### FY23 MID-YEAR ADJUSTMENTS

| Project                                      | Amount    | <b>Funding Source</b> |
|--|-----------|-----------------------|
| Trieste Slope Repair (6107)                  | \$362,600 | GCC                   |
| Palomar Airport Waterline Realignment (5055) | \$23,000  | Water<br>Replacement  |
| Carlsbad Blvd Pedestrian Improvements (6097) | \$833,788 | Gas Tax               |
| Temp Fire Station 7 (4091)                   | \$200,000 | PFF                   |
| Police & Fire HQ (4715)                      | \$529,292 | GCC, IRF              |

### COMPLETED PROJECTS

- Project account can be closed in accounting system
- Returns funds to original funding source



# \$3 MILLION RETURNED TO FUNDS

| Completed project   | Balance     |
|---|-------------|
| Dove Library Parking Lot Renovation                             | \$172,612   |
| Drainage Management Plan (Country Store)                        | \$0         |
| El Camino Real and College Boulevard Intersection Improvements  | \$55,645    |
| Fire Station 2 Replacement                                      | \$207,684   |
| Leo Carrillo Ranch Roof Repairs                                 | \$129,080   |
| Maerkle Reservoir Floating Cover Replacement                    | \$1,496,059 |
| Palomar Airport Road/Paseo Del Norte Left Turn Lane             | \$17,701    |
| Palomar Airport Road/Paseo Del Norte Right Turn Lane            | \$35,151    |
| Poinsettia Lane Reach E Cassia to Skimmer Court                 | \$401,345   |
| Recycled Water Phase III Pipelines                              | \$5,886     |
| Temporary Fire Station 7  | \$452,637   |
| Traffic Control Improvements - Poinsettia Lane and Cassia Road  | \$4,431     |
| Traffic Control Improvements - Poinsettia Lane and Oriole Court | \$4,078     |

## **REMOVED PROJECTS**

| Avenida Encinas / Palomar Airport Road Pedestrian Access | \$75,000  |
|--|-----------|
| Left Turn Lane Extensions                                | \$350,000 |
| Traffic Signal Operations Modifications                  | \$153,257 |



#### INNOVATIVE SOLUTIONS SAVE MONEY

Emergency Operations
Center Reconfiguration

Fire Administration
Offices

#### **Police & Fire Headquarters**

FY24 request: \$4.15 million

Consolidates public safety administration +

Temporary EOC location at Faraday



## **COST INCREASES\***

| Project  | FY24 Increase   |
|--|-----------------|
| Village and Barrio Traffic Circles   | 500,000         |
| Beach Access Repair and Upgrades - Pine Avenue to Tamarack                   | 700,000 (IRF)   |
| Beach Access Repair and Upgrades - Pine Avenue to Tamarack                   | 700,000 (GCC)   |
| Desalinated Water Flow Control Facility No. 5                                | 758,000         |
| Maerkle Facility Improvements  | 800,000         |
| Tyler Street Traffic Circulation   | 900,000         |
| Faraday and El Camino Real Sewer Replacement - Orion to Palomar Airport Road | 1,100,000       |
| Schulman Auditorium and Cannon Art Gallery                                   | 1,300,000       |
| Senior Center Repairs and Roof Replacement                                   | 1,310,000       |
| Fleet Fuel Island Upgrade  | 1,600,000       |
| Police and Fire Headquarters Renovation                                      | 1,723,000 (GCC) |
| Police and Fire Headquarters Renovation                                      | 2,427,000 (IRF) |
| Veteran's Memorial Park (All Quadrants)                                      | 36,084,750      |

### PENDING RESOURCE AVAILABILITY

| <b>PROJECT</b>   | FUNDING    | FUNDING         |
|--|------------|-----------------|
|  | MOVED FROM | <b>MOVED TO</b> |
| Buena Interceptor Sewer Access Road Improvements           | FY24       | FY25            |
| Buena Interceptor Sewer Improvements                       | FY24       | FY26            |
| Buena Interceptor Sewer Realignment - East Segment         | FY24       | FY28            |
| Camino De Los Coches and La Costa Ave Intersection Control | FY24       | FY26            |
| DMP Facility BFB-U (El Camino Real)                        | FY24       | FY25            |
| El Fuerte Lift Station Pump Addition                       | FY24       | FY25            |
| Grand Avenue Promenade                                     | FY24       | FY26            |
| Hydroelectric Generation at Water Facilities               | FY24       | FY27            |
| Kelly Drive Channel Repair                                 | FY24       | FY25            |
| La Costa Avenue Traffic Improvements                       | FY24       | FY27            |

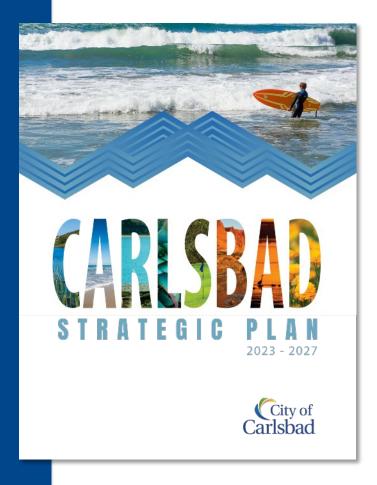
## PENDING RESOURCE AVAILABILITY (CONT.)

| PROJECT   | FUNDING    | FUNDING         |
|---|------------|-----------------|
|   | MOVED FROM | <b>MOVED TO</b> |
| Las Palmas Trunk Sewer                                    | FY24       | FY27            |
| Maerkle Reservoir Transmission Main                       | FY24       | FY27            |
| Ocean Street Reconfiguration Concepts Study               | FY24       | FY25            |
| Orion Center  | FY24       | FY25            |
| Roadway Slope Stabilization                               | FY24       | FY25            |
| Tri-Agency Water Transmission Pipeline Replacement        | FY24       | FY27            |
| Utility Undergrounding Program Study                      | FY24       | FY25            |
| Village H South Off Leash Dog Area and Trail Segment 5B   | FY24       | FY28            |
| Vista Carlsbad Interceptor - Buena Vista Lift Station     | FY24       | FY26            |
| Improvements  |            |                 |
| Vista Carlsbad Interceptor - Reach VC3                    | FY24       | FY25            |
| Vista/Carlsbad Interceptor - Point Repair Reaches (VC13 & | FY24       | FY25            |
| VC14)   |            |                 |

#### PROPOSED NEW PROJECTS

Total FY24 request: \$2.7 million

| District | Project  | FY24 Funding<br>Request | Funding<br>Source |
|----------|--|-------------------------|-------------------|
| 1,2,3    | Carlsbad Boulevard Roadway Configuration                 | \$2,000,000             | IRF               |
| 1        | Carlsbad Village Dr Reconfiguration (I-5 to Carlsbad BI) | \$350,000               | GCC               |
| 2        | Fire Station 7   | \$100,000               | GCC               |
| TBD      | Public Works Storage Facility                            | \$99,000                | GCC               |
| Citywide | Traffic Signal Cabinet Upgrades                          | \$180,000               | GCC               |



# 5-YEAR STRATEGIC PLAN PRIORITY PROJECTS

- Approximately 57 projects identified
- \$80.2 million investment in next 5 years



#### \$16.5 M PROJECTS COMING SOON **Business Park Recreational Facility** \$19 M (Zone 5 Park) \$2.5 M \$25.5 M **Chestnut Complete** Fire Station 7 Monroe Street Street I-5 to Railroad Pool **FY26 FY27 FY28 FY29** \$50 M - \$80 M \$9 M Maerkle Solar Project **Grand Avenue** \$10 M Promenade **Orion Complex** \$5 M **Energy Storage** South Carlsbad Boulevard

Realignment (design and permitting)

## TRAFFIC IMPACT FEE

| TRAFFIC IMPACT FEES (TIF)  | PRIOR     |     | YEAR 1    | YEAR 2            | YE        | AR 3          | YEAR 4         | YEAR 5         | YEAR 6-15   |
|--|-----------|-----|-----------|-------------------|-----------|---------------|----------------|----------------|-------------|
|  | YEARS     |     | 2022-23   | 2023-24           | 20        | 24-25         | 2025-26        | 2026-27        | 2028-37     |
| BEGINNING FUND BALANCE   | N/A       | \$  | 3,784,113 | \$<br>1,900,228   | \$ (      | 2,472,275) \$ | (5,301,030) \$ | (6,439,086) \$ | (6,264,448) |
| REVENUES   |           |     |           |                   |           |               |                |                |             |
| Developer Fees   |           |     | 1,535,630 | 1,727,498         |           | 1,048,745     | 284,944        | 8              | 15,260,829  |
| Total Revenues   | N/A       |     | 1,535,630 | 1,727,498         |           | 1,048,745     | 284,944        | В              | 15,260,829  |
| CAPITAL PROJECTS   |           |     |           |                   |           |               |                |                |             |
| Avenida Encinas Coastal Rail Trail and Pedestrian Improvements   | \$ 2,170, | 553 | 3,177,000 | -                 |           | -             | -              |                | -           |
| Carlsbad Boulevard Realignment - Manzano Drive to Island Way     |           | .   | -         | -                 |           | -             | -              |                | 932,000     |
| Carlsbad Boulevard Realignment - Manzano Drive to Island Way     |           | -   | -         | -                 |           | -             | -              |                | 3,681,000   |
| El Camino Real and Cannon Road Intersection Improvements         | 3,536,    | 000 | -         | -                 |           | -             | -              | -              | -           |
| El Camino Real Right Turn Lane to East Bound Alga Road           |           | -   | -         | -                 |           |               | _              |                | 438,000     |
| El Camino Real Widening - Arenal Road to La Costa Avenue         | 3,250,    | 001 | -         | 6,010,00          |           |               |                |                | -           |
| Melrose Drive Right Turn Lane to West Bound Palomar Airport Road | 911,      | 002 | -         | -                 |           | In 5          | veare          |                | -           |
| Palomar Airport Road and College Boulevard Improvements          | 1,295,    | 199 | -         | -                 |           |               | ycars          |                | -           |
| Sidewalk/Street Construction Program                             | 3,800,    | 000 | -         | -                 |           |               |                | )              | 3,725,000   |
| Terramar Area Coastal Improvements                               | 6,650,    | 005 | -         | -                 | _S        | 6/1/1         | years<br>milli | on             | -           |
| Traffic Impact Fee Funds to CFD #1                               |           | -   | 90,000    | 90,00             | <b>-7</b> | <b>U. T</b> T |                |                | 1,494,000   |
| Traffic Impact Fee Update  | 240,      | 000 | 30,000    | -                 |           |               |                |                | -           |
| Traffic Monitoring Program                                       | 1,622,    | 399 | 122,516   | -                 |           | -             | -              | -              | -           |
| Valley and Magnolia Complete Streets                             | 3,536,    | 206 | -         | -                 |           | -             | 1,000,000      | -              |             |
| Total Project Expenditures                                       | 27,012,   | 265 | 3,419,516 | 6,100,000         |           | 3,877,500     | 1,423,000      | 107,500        | 10,270,000  |
| ENDING FUND BALANCE  | N/A       | \$  | 1,900,228 | \$<br>(2,472,275) | \$ (      | 5,301,030) \$ | (6,439,086) \$ | (6,264,448) \$ | (1,273,619) |

#### PROJECT FUNDING

#### **Gas Tax**

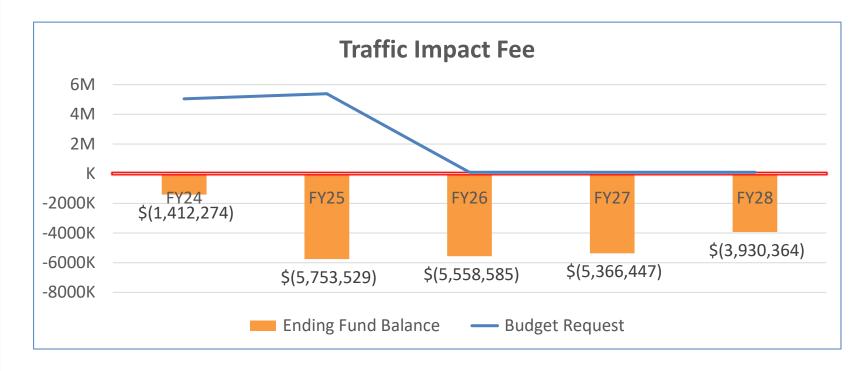
Traffic Monitoring Program

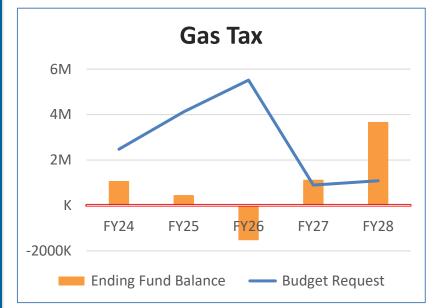
Sidewalk/Street Construction Program

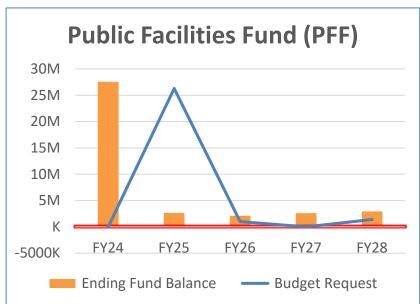
Carlsbad Village Dr. Widening – Pontiac to Victoria

El Camino Real Widening – Arenal to La Costa (partial)

**Public Facilities Fee**Valley and Magnolia Complete
Streets







## FY 2023-24 PRELIMINARY BUDGET

Questions and feedback



## FY 2023-24 PRELIMINARY BUDGET

Share feedback about tonight's workshop



